

FASTENAL[®]

SALES STRATEGY GUIDE



TARGET CUSTOMERS>

- MACHINE SHOPS
- MECHANICAL CONTRACTORS
- FAB SHOPS
- AIRCRAFT REPAIR
- MAINTENANCE
- WELDING SHOPS
- EDUCATION
- SHIPYARDS
- TOOL & DIE SHOPS
- MANUFACTURING



MILLING

JET® Milling machines and components are manufactured to deliver precision cuts job after job. Industry professionals know JET® Step Pulley, Variable Speed and CNC Mills provide the reliability and flexibility to keep even the busiest shops up and running, with superior results on every part turned out.



DRILLING

The complete line of JET® Drill Presses delivers exact spacing and depth control. Engineered durability and enhanced flexibility, the perfect JET® Drill Press for both commercial and maintenance operations is available.



TURNING

JET's extensive selection of turning machines enable experts to choose the lathes they need for any turning operation. JET turning machines come equipped with the taper attachments, collet closers, digital readouts and accessories the pros need to turn precision parts.

METALWORKING KEY FEATURES>

- INDUSTRY LEADING WARRANTY
- INNOVATIVE PRODUCTS
- DEPTH & BREADTH OF LINE
- PRECISION BUILT & DESIGNED TO LAST

METALWORKING



METALWORKING



SAWING

Craftsmen who demand excellence rely on JET® saws. Whether on location or in the shop - projects big or small - the finished product is always finer with JET® manufactured saws and accessories. Whatever the job requires there is a high-production JET® saw that can deliver precision results.

GRINDING & FINISHING

For a high-quality finish every time, the pros rely on JET® grinders, sanders and finishing machines. Because your complete satisfaction is our main objective, JET® Bench Grinders, Sanders and Finishing machines are built to last and exceed your expectations.

FORMING

Machine professionals who demand precision, accuracy and reliability from the equipment in their shop look to JET Metalforming equipment when adding to or upgrading their operation. High-quality JET brakes, shears, rolls, english wheel, planishing hammer, presses and notchers allow you to expand your operation and offer customers more.

THE JET ADVANTAGE>

- 2 YEAR WARRANTY
- U.S. BASED TECH SUPPORT
- PROFESSIONALLY WRITTEN MANUALS
- 40,000 PARTS IN STOCK
- 550+ SERVICE CENTERS



METALWORKING

TARGET CUSTOMERS>

- OIL & GAS
- MECHANICAL CONTRACTORS
- SHIPYARDS
- METAL FABRICATION
- MACHINE SHOPS
- MAINTENANCE
- WELDING SHOPS
- CONSTRUCTION



JLH SERIES LEVER HOISTS

JET® JLH Series Lever Hoists are the most advanced lever hoists in the market. The JET exclusive, fused brake system, with a lifetime replacement warranty, reduces maintenance costs and limits downtime. Safety features such as optional overload protection prevents the lever hoist from lifting or pulling damaging loads. JET also offers the option of shipyard hooks, which virtually eliminate stretched hooks caused by point or tip loading. Whether it's inverted, vertical, horizontal or any other load angle, the JET JLH lever hoist is the solution for your heavy-duty industrial needs.

MODELS RANGE FROM 1/4 TON TO 9 TON



L-100 SERIES CHAIN HOISTS

JET® L-100 Series Hand Chain Hoists integrates safety, durability and innovation enabling it to operate in the most demanding industrial environments. The JET exclusive fused brake system with a lifetime replacement warranty reduces maintenance costs and limits downtime. Safety features such as optional overload protection prevents the hoist from lifting damaging loads. Regardless of how harsh the environment, the JET L-100 Series hand chain hoist is engineered to perform.

MODELS RANGE FROM 1/4 TON TO 20 TON

LIFTING SYSTEMS KEY FEATURES>

- INDUSTRY LEADING WARRANTY
- PATENTED INNOVATIVE PRODUCTS
- DEPTH & BREADTH OF LINE
- DEPENDABILITY & RELIABILITY

LIFTING SYSTEMS



LIFTING SYSTEMS



JLP-A SERIES LEVER HOISTS

JET® JLP-A Series lever hoists combine safety, reliability, and durability that are designed to perform in light duty industrial applications. The JET JLP-A is the perfect choice for a contractor grade lever hoist.

MODELS RANGE FROM 1/4 TON TO 6 TON



COMPACT CHAIN HOISTS

The JET JLH Compact Lever Hoist integrates safety, durability and innovation enabling it to operate in the most demanding industrial environments. The JLH compact line includes features normally found only in larger lever hoists such as a dual pawl brake design and a five gear drive train which are industry standards for added safety and durability.

MODELS RANGE FROM 1/4 TON TO 1/2 TON

THE JET ADVANTAGE>

- LIFETIME WARRANTY - ALL MANUAL CHAIN HOISTS
- 40,000 PARTS IN STOCK
- U.S. BASED TECH SUPPORT
- 550+ SERVICE CENTERS



LIFTING SYSTEMS

TARGET CUSTOMERS>

- AUTOMOTIVE SHOP
- PRODUCTION
- MAINTENANCE
- COMMERCIAL CONSTRUCTION
- FAB SHOPS
- WELDING



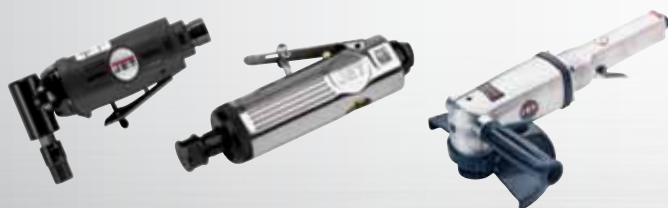
IMPACT WRENCHES

JET square drive Impact Wrenches range from 1/4 inch to the industrial 1-1/2 inches. Jet's full line offering ensures there is an impact wrench to fill your needs



RATCHETS

JET® Ratchets provide maximum performance, durability and reliability through the use of the industry-proven bearing construction. Built with a hardened ratchet housing, this lightweight tool provides smooth operation and precision



GRINDERS

JET® Die and Angle Grinders are lightweight with strong motors and precise speed control. These tools are perfect at providing the right power in tight spaces for polishing, grinding and surface preparation



DRILLS

JET® Drills provide efficient performance through durable bearing construction and give maximum control with the variable speed triggers. JET Drills are fully reversible and available in 3/8 inch or 1/2 inch capacities.

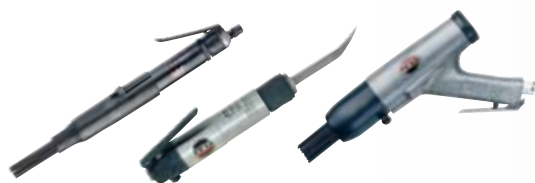
AIR TOOLS KEY FEATURES>

- INDUSTRY LEADING WARRANTY
- INNOVATIVE PRODUCTS
- DEPTH & BREADTH OF LINE
- DEPENDABILITY & RELIABILITY

AIR TOOLS

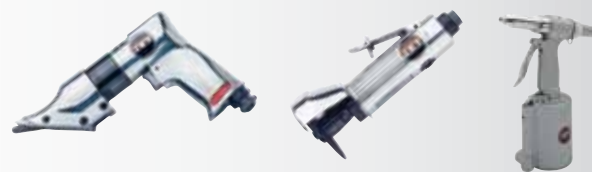


AIR TOOLS



NEEDLE SCALERS & FLUX CHIPPERS

JET® Needle Scalers and Flux Chippers are designed for heavy duty industrial use. These tools are perfect for surface preparation involving cleaning and removal of rust, paint, slag or spatter.



SPECIALTY TOOLS

JET® Specialty air tools include shears, cut-off tools and riveters and are designed for multiple applications. Heavy-duty construction permits use in harsh industrial environments.



SANDERS & POLISHERS

JET® Sanders and Polishers assist in achieving the perfect finish for every job. Heavy-duty balanced ball bearing construction ensures long lasting durability. JET has a variety of sanders and polishers available to fit your finishing needs



RIVETING HAMMERS

JET® Riveting Hammers are available in stroke sizes from 1-5/8 to 3-1/2 inches with other accessories available to meet your riveting hammer needs

THE JET ADVANTAGE>

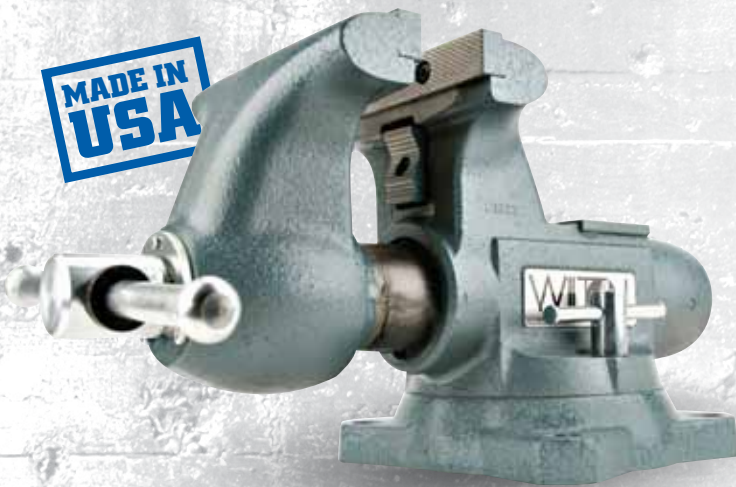
- JET RED ASSURANCE WARRANTY
- 40,000 PARTS IN STOCK
- U.S. BASED TECH SUPPORT
- 550+ SERVICE CENTERS



AIR TOOLS

TARGET CUSTOMERS

- WELDING SHOPS
- MECHANICAL CONTRACTORS
- OIL & GAS
- MECHANICS
- MAINTENANCE
- MACHINE SHOPS
- UTILITY COMPANIES
- MILITARY
- EDUCATION



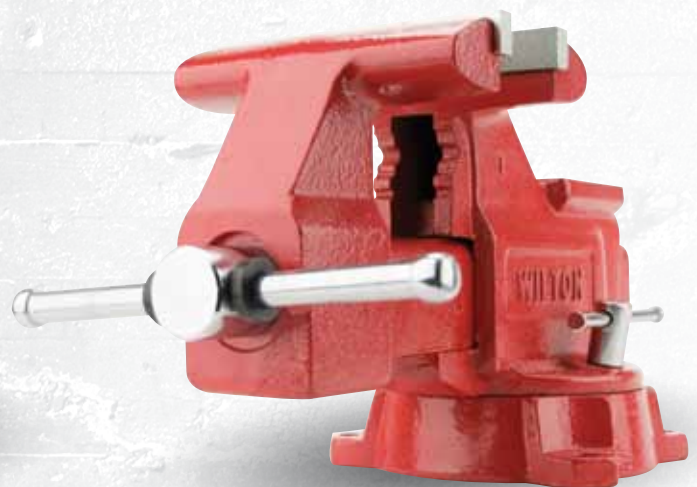
WILTON TRADESMAN VISE

STEEL PIPE JAWS:

- Fixed Jaws Hold Up to 3-1/2" Pipe Safely and Securely.
- Great For Irregularly Shaped Objects

MAX JAW CAPACITY:

- Up to 7" Jaw Opening For Jobs Demanding Maximum Holding Capacity



WILTON UTILITY VISE

REPLACEABLE STEEL JAWS:

- Furnished With a Serrated Pattern to Insure Strength and Long Life

LARGE ANVIL:

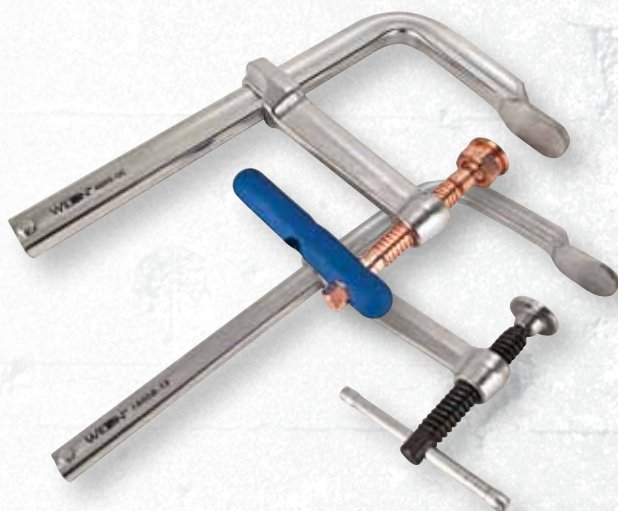
- Designed To Take A Pounding While Forming and Shaping Materials

WORKHOLDING KEY FEATURES

- LIFETIME WARRANTY
- U.S. BASED TECH SUPPORT
- 40,000 PARTS IN STOCK



WORKHOLDING



WILTON F-CLAMPS

- Heavy Duty - 12" - 60" Capacity
- Regular Duty - 8" - 60" Capacity
- Light Duty - 8" - 24" Capacity
- Dropped Forged Arm
- Copper Plated Spindles
- Quick Twist Pads
- Ergonomic Wilton Grip
- Replacement spindles and Pads available



WILTON C-CLAMPS

- Black Oxide or Copper Spindles
- Drop Forged Steel Frames
- Regular or Extra deep Throat
- 2" to 12 " capacity
- 1000 - 8000 lbs. Clamping Pressure
- Replacement Spindles and Perma Pads

THE WILTON ADVANTAGE

- INDUSTRY LEADING WARRANTY
- MADE IN THE USA
- DEPTH & BREADTH OF LINE
- QUALITY & PRECISION



TARGET CUSTOMERS

- DEMOLITION AND CONSTRUCTION
- MINING
- RAILROAD
- AUTOMOTIVE REPAIR
- OIL AND GAS
- WELDING SHOPS
- POLICE, FIRE AND RESCUE
- WELDING SHOPS
- FARM AND AGRICULTURE



**SLEDGE
HAMMERS**

**BALL PEIN & CROSS
PEIN HAMMERS**

DURABILITY & SAFETY FEATURES

UNBREAKABLE™ TECHNOLOGY:

- Steel core eliminates breaking during overstrikes

HIGH VIS HEAD:

- Patented drop forged 46 HRC head endures the most demanding applications

SAFETY PLATE:

- Secures head to handle preventing head from dislodging

ANTI-VIBE NECK:

- Thick, tapered neck absorbs vibration reducing worker fatigue

NO-SLIP GRIP:

- Vulcanized rubber handle for securegrip while striking

LANYARD HOLE:

- Safely secure hammer to wrist or stationary object

WILTON

B.A.S.H.
UNBREAKABLE™
HANDLE TECHNOLOGY

**THE WORLD'S
MOST DURABLE
SLEDGE HAMMER**



NEW! BRASS HAMMERS

BRASS HEAD

- Non-sparking for use near combustible materials and non-marring to reduce work damage.

NEW! SPLITTING MAULS

KEY APPLICATIONS:

- Wood Splitting
- Striking Wedges



Site Assessment

Making Sure You Have the Safest, Most Productive Tools for the Job

Issue: From frequent use or age, machinery and tools can become unsafe and less productive. Facility workers use the machinery and tools available to them and often do not take the time to inspect or assess the condition of the equipment for common issues and risks.

Recommendation: The Site Assessment program evaluates the machinery and tools in use and recommends safer and more productive options. These solutions will lead to cost savings, greater productivity and safer operation of machinery and tool within your facility.



What are the Benefits:

- Uncover safety concerns and provide safer solutions
- Provide cost savings opportunities
- Develop a better understanding of operations and provide process improvement for greater productivity

What will we be Doing:

- Assessing machinery and tools by location/department within facility
- Highlighting machinery/tools that need to be added, repaired or replaced
- Providing safety, productivity and durability improvements in a professionally bound packet with the survey detail along with recommendations for new or improved tools and machinery.

How will we Perform the Site Assessment:

- To perform an effective assessment, we will need a contact familiar with the usage, application and safety procedures of the tools and machinery available during the site survey.

Applies to these Markets:

- Light/Heavy Manufacturing – Food Processing
- Fabrication – Machine Shops
- Schools/Government – Hospitals/Hospitality
- Mining – Oil/Gas
- Transportation
- MRO



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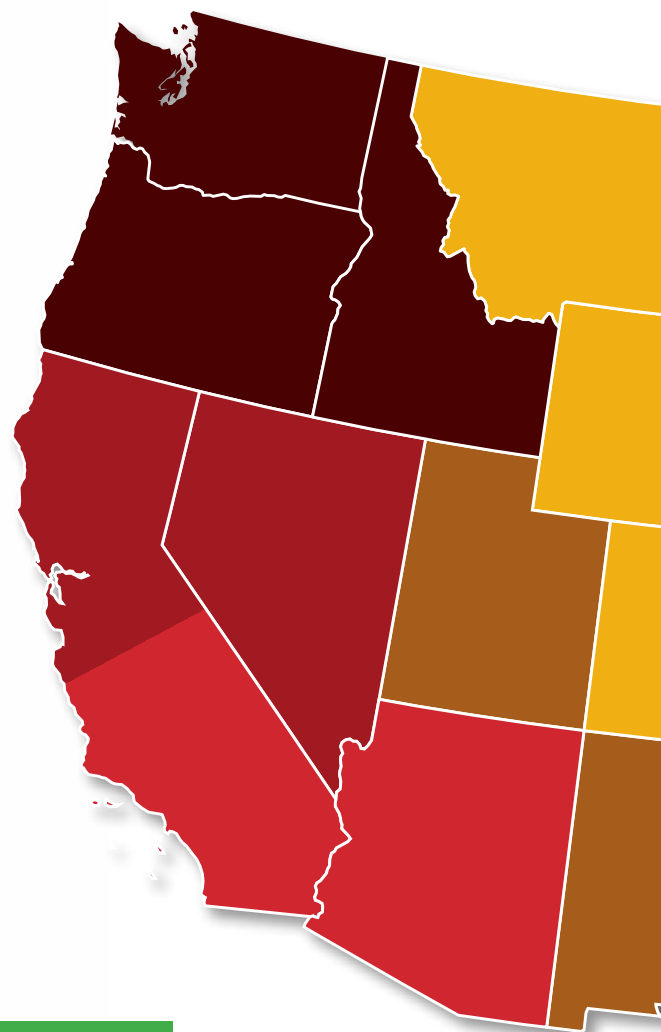
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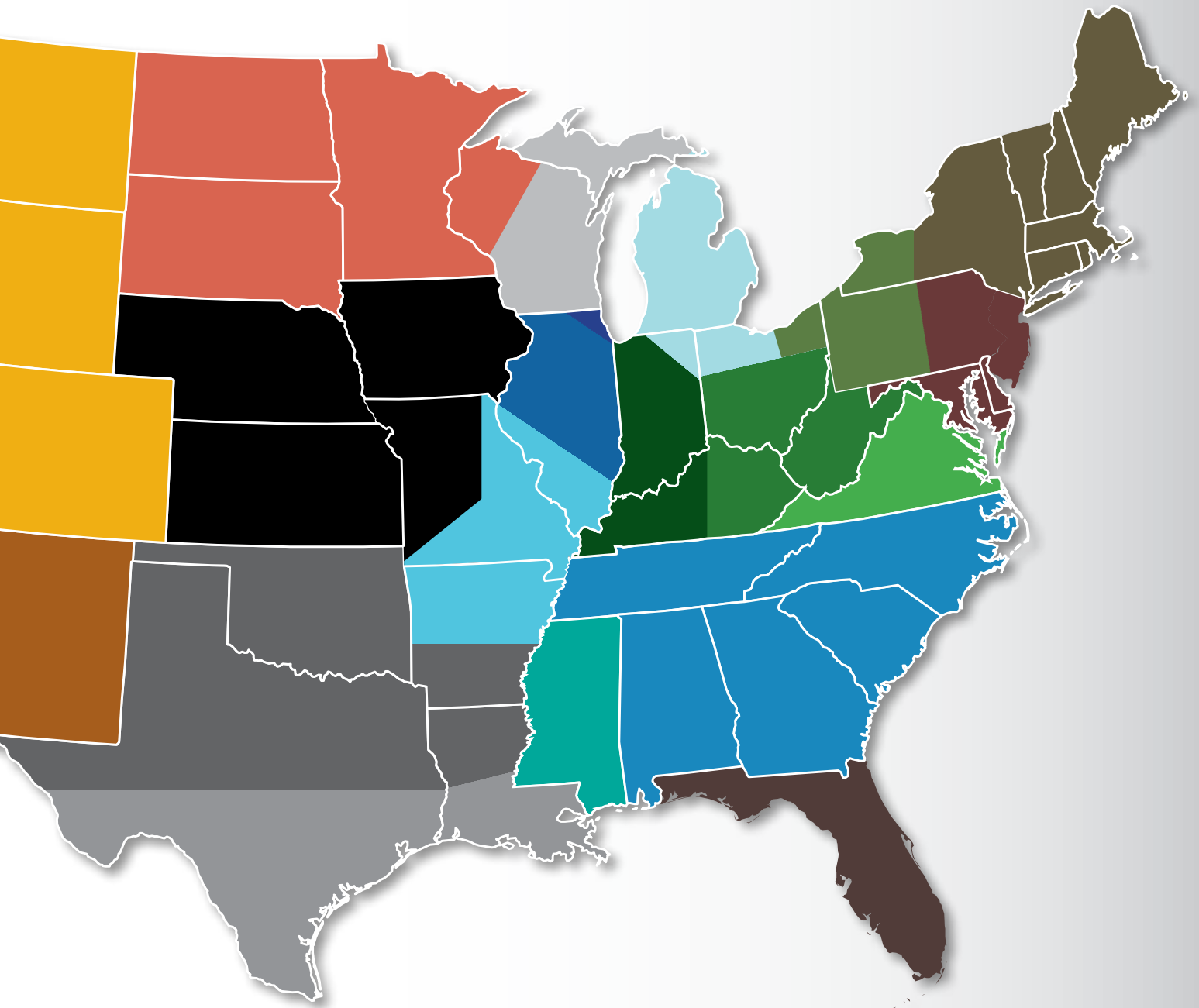
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***ELEVATE YOURSELF
ABOVE THE COMPETITION***

