



Fastenal's New *All Hazards Guide* Features Core Supplies for Emergency Preparedness, Response and Recovery

Winona, MN – January 2012 – Fastenal, a national distributor of industrial and construction supplies, has introduced an [All Hazards Guide](#) with more than 2,500 products used before, during and after a disaster event.

Featuring everything from tools and equipment to PPE and sanitation items, the guide is part of Fastenal's initiative to leverage its national distribution system (built around 2,400+ U.S. stores) to support government emergency preparedness, response and recovery efforts.

"When a disaster occurs, the Fastenal Blue Team responds," said Dave Olson, Fastenal's director of public safety/emergency management. "With pre-staged inventory, a wholly-owned transportation fleet, and local 'feet on the street' in all 50 states, we have a unique ability to provide products immediately and support a whole community response."

The company's emergency supply chain initiative, known as *Blue Team Responds*, includes aligning company-owned vehicles to meet the needs of local, state and federal agencies; vertically integrating with key suppliers to respond more quickly during events; and developing core emergency management product categories like safety products, generators, pumps, sandbags and water.

Unlike other national industrial suppliers who rely on third-party carriers to move product, Fastenal operates its own transportation system comprising nearly 5,500 big trucks and local delivery vehicles, providing logistical flexibility in emergency situations. Local Fastenal personnel can support on-site recovery efforts with mobile trailers, recovery containers, and Internet-enabled mobile command centers, essentially bringing a Fastenal "store" directly to the response site.

As part of the *Blue Team Responds* initiative, Fastenal's response team continuously trains leaders within its distribution centers, sales districts and stores about disaster preparedness and planning. Company personnel have also participated in a number of outside emergency management training events, including FEMA's national level exercise in May 2011. Over the past year, Fastenal stores have played an active role in supporting local communities during disaster events, including the flooding in South Dakota, the tornadoes in Joplin, MO, and severe weather events across the East Coast.

To make it easier for local Fastenal stores to do business with state and local government customers, Fastenal now has 32 state contracts as well as various cooperative contracts. To view contract availability and learn more about Fastenal's government resources, go to the [Government & Related Industries Resources page](#) at www.fastenal.com.

About Fastenal

Fastenal [NASDAQ: FAST] is North America's largest fastener distributor and an efficient single source for a broad range of industrial and construction supplies. The company's distribution system is designed to provide *local* service at more than 2,600 stores, each offering tailored inventory to anticipate local demand. Fastenal customers benefit from a high rate of same-day product availability, regular on-site service calls, hands-on inventory management, and personal service that's unrivaled in the industry. The company's product offering is complemented by wide-ranging services and solutions, including industrial vending, VMI, custom manufacturing, engineering support, and industrial services ranging from tool repairs to tool and cutter grinding. Learn more at www.fastenal.com