

# Cost Savings Workshop

## TUESDAY, AUGUST 27TH, 2013

Knoxville Embassy Suites
9621 Parkside Drive • Knoxville, TN

### **SCHEDULE:**

TIME	ACTIVITY
7:30 am - 8:00	Registration & Coffee
8:00 - 10:30	Cost Savings Seminar
10:30 - 11:10	Vending Machine/5S/Implementation
11:10 – 11:40	Break for Lunch
11:40 – Noon	Closing Schedule

#### RSVP:

By Monday, August 12th, 2013 to: Your Fastenal Rep, or local branch. Or Kristen Ionno at 865-329-3202 or kionno@fastenal.com

This workshop will include industry best practices, Lean and Six Sigma principles, cost reduction concepts, and demonstrations of Fastenal's lineup of inventory management solutions.

**INDUSTRIAL VENDING** (Fastenal Automated Supply Technology) is a next-generation point-of-use industrial vending solution that allows you to immediately reduce product consumption, on-hand inventory, and administration costs, while providing new insight into usage and spending. It's perfect for lean environments and affordable for any sized business.

**STOREROOM MANAGEMENT** (inplant service / integrated supply) out-source your entire MRO crib to an onsite Fastenal store. By letting Fastenal manage inventory you will save labor, inventory carrying cost, and cash flow on lead times with consigned product for your plant.

**COMMERCIAL and INDUSTRIAL LIGHTING** as a partner with TVA Energy Right, Fastenal can help you improve light quality, efficiency, and quality control all while reducing the overall operational costs of lighting.

**OSHA** ~ Audit Readiness and your PPE program: Solutions to minimize your safety incidents and costs. Fastenal's Safety Specialist program addresses the core safety challenges your company may face – before they become problems or citations. We're here to answer your questions regarding regulations and create an annual plan that will help drive down incident rates and insurance costs, and assist during plant audits.

**OEM Hardware and Class-2 Commodities**: Fastenal offers a compelling value proposition for our OEM customers: dedicated local inventory and personnel, backed by consistent contract pricing and wide-ranging services, solutions and specialists. OEM solutions can include kanban, just in time (JIT), 6 Sigma, point-of-use delivery stations, and other lean concepts.

**Vendor Managed Inventory (VMI)** this program makes it simple and affordable for any sized operation to implement a state-of-the-art bin system backed by local Fastenal store service. This program allows our customers to be more productive & profitable, by providing you with a professional way to keep your bin stocks clean, organized, and Fastenal Blue.

**Manufacturer Representatives** will be on hand for demos and questions.

# YOUR LOCAL SOURCE FOR MILLIONS OF PRODUCTS

Can't find it on our shelves? We can source and stock it for you.

#### **Fasteners**

Bolts Set Screws Sockets Screws Nuts Washers Pins Retaining Rings & Clips Security Fasteners

Strut, Clamps, & Hangers Thread Repair Riveting & SelfClinching Products Hardware Work Resources



#### **Eco**Guard

#### **Tools & Equipment**

Cordless Power Tools Corded Power Tools Power Tool Accessories Hand Tools Hand Tool Storage Air Tools & Accessories Powder Actuated Systems & Accessories Power Equipment

**Cutting Tools** 

Holemaking & Drilling

Threading & Tapping

Metalworking Chemicals

Metalworking Fluid

Turning Products

Milling Products

Products

& Metalworking

Landscaping Tools & Outdoor Equipment Clamping & Holding Measuring, Leveling, Testing, & Inspection Flashlights & Batteries Jobsite Preparation & Coverings



Matting

Safety

Eve Protection Head Protection Hearing Protection Respirators Hand Protection Protective Garments Foot Protection Ergonomics Fall Protection Confined Space Equipment Locking & Tagging Facility Identification

**Electrical** 

Plugs, Receptacles &

Power Cords

Enclosures

Connectors

Terminals & Wire

Connectors

Electrical Wire &

Accessories

Pipe Fittings

Valves & Valve

Accessories

Wire Management

**Plumbing** 

Pipe & Pipe Accessories

Tubing & Accessories

Spill Containment Safety Storage Cabinets & Containers Jobsite Communications & Security Traffic Control Products Fire Protection First Aid & Emergency Products Hydration Products Law Enforcement & Secure Facility



Industrial Controls

Fuses & Breakers

**Electrical Tools** 

Conduit & Accessories

Data, Voice & Video

Fountains, Sinks &

Shower Accessories

Toilets & Accessories

Accessories

Water Heaters &

Accessories

Components

Solar Products

# Vibration Control Abrasives

Storage Equipment

Equipment

Ladders & Work

Levelers, Noise &

Tool Crib Management

Systems & Accessories

Drums & Drum Handling

Accessing Equipment

Material Handling,

Storage & Packaging

Diamond Abrasives Bonded Abrasives Coated & NonWoven Abrasives **Production Abrasives Brushes & Deburring** Products Carbide Burr Products Buffing & Polishing Products Sand Blasting Equipment & Accessories Abrasive Accessories

Casters & Wheels

Packaging Products

Workbenches, Work

Counters & Cabinet

**EQUIPRITE** 

Tables & Accessories

Tape



### **Chemicals & Paints**

Adhesives Cleaners, Degreasers, & Electrical Cleaners Floor & Surface Care Chemicals Repellants & Pest Control Lubricants, Penetrants, & Corrosion Inhibitors **Grease Products** Paints, Marking, & Accessories

**PVC Pipe Chemicals HVAC Chemicals** Repair Chemicals Silicones, Caulks, & Sealants Threadlocking Chemicals

> Band Saw Blades Countersinks & Center Drills Reamers Broaches & Accessories Tooling Components

> > Toolholding Systems

Metalworking Hand Tools Precision Measuring Metalworking Machinery Metalworking Machinery





#### Janitorial

Cleaning Products Cleaning Equipment Wiping Products Receptacles & Liners Mops & Mopping Fauinment Brooms, Brushes, & Dust Pans

& Motors

Mounted Bearings

Unmounted Bearings

Bearing Components Bearing Heaters &

Pullers & Accessories

Accessories

Slide Hammers &

Sheaves & Pullevs

Chain & Sprockets

Accessories

Linear Motion

**Drive Belts** 

Power Transmission

Squeegees & Window Cleaning Equipment Cleaning Hardware Food Service Disposables Restroom Care

Collars, Couplings &

Seals & Accessories

Grease Fitting Products

Components

Grease Guns &



#### **Lifting & Rigging**

Chain & Accessories Cranes, Trolleys, & Festoon Kits & Accessories Cable Pullers



Cable & Accessories Eye Bolts & Eye Nuts Hoists, Lever Tools, & Jacks & Accessories

Lifting Beams & Clamps Lifting Hooks & Rigging Hooks & Rope & Rope Accessories Slings & Accessories Winches & Winch Accessories



Flanges, Gaskets & Materials Pipe Equipment Drains & Accessories Drain Cleaning & Accessories Plumbing Pumps & Fauinment

Faucets & Faucet Repair Parts

Restroom Hardware Water Filters & Accessories

Hose & Hose Products Water Treatment

ProFitter.

#### Office Products & Furniture

Accessories Shims & Shim Stock **HVAC Motors &** Accessories Motor Accessories STRONGHOLD



Office Supplies

Desks & Accessories Office Chairs & Accessories Coat Hooks & Backs Tables & Chairs Podiums & PA Systems Moving Products

<u>ASPECT</u>

#### Weldina

Welding Helmets & Eye Protection Safety Clothing & Equipment Welding Chemicals Welding Cable & Accessories Welding Tools & Support Components

Welding Rods & Wire Soldering Products Consumables Gas Apparatus Welding & Cutting Machines



# **Hydraulics & Pneumatics**

**Fittings** Hose & Hose Products Tubing & Tubing Accessories Clamps & Collars Air Preparation Pressure Gauges & Accessories Valves & Accessories

Flanges, Gaskets, & Rings Actuators & Cylinders Crimping Machines & Accessories Pumps & Accessories



# Fleet & Automotive

DOT Fittings DOT Hose & Tubing Air Line Products Fleet Electrical Products **Batteries & Accessories** Fleet Filters & Accessories Driver & Vehicle Compliance Products Towing & Cargo Control Fleet Replacement Parts Tire & Wheel End

Automotive Fasteners **Automotive Specialty** Tools Shop Equipment Fluid Transfer Products **Automotive Chemicals** Dock & Trailer Equipment Truck Boxes & Vehicle



#### HVAC

Products

Filters A/C & Refrigeration Air Treatment Heating Equipment Ventilation **HVAC Test Instruments** 

**HVAC Tools HVAC Controls** Valves & Accessories



### Raw Materials

Ball Stock Angle Products Foil Products Precision Blanks & Raw Blanks Sheet Stock Material

Wire Products Tubes & Tubing Extruded TSlot Bars & Accessories Industrial Flooring Products Trim & Seals

Mil-Spec

#### Lighting

Ballasts & Accessories Circuit Track & Accessories **Emergency Lighting &** Accessories Fixture Accessories Fixtures

Outdoor Lighting & Accessories Recycling Kits Sensors & Accessories Work Lights & Accessories

Look for these exclusive brands, available only at Fastenal.

#### FASTENAL PROUDLY CARRIES PRODUCTS WITH THE FOLLOWING DESIGNATIONS:



Environmentally Preferable Product (Certified & Non-Certified



**Supplier Diversity** 1st & 2nd Tier Programs



TAA Compliant



Restricted Product



Made in the USA

