



BENEFITS & COST SAVINGS



Quick

The most appealing benefit of conducting E-business with Fastenal is the speed at which transactions can be conducted. Within seconds, your E-business transaction can be sent, received, and

confirmed. Compared to paper transactions, you can literally save days!

Accurate

Ask yourself how many times you have either mailed or received an invoice only to find out it contained errors. Using E-Business transactions, you remove human clerical error. E-Business transactions are direct and all transactions are acknowledged the moment information is received. No more guessing! No more waiting!

Cost Effective

Purchase orders, invoices, envelopes, postage, labor... the list goes on. Why spend business dollars on paper transactions when the same data can be sent electronically?

Look at these statistics:

Customers typically spend \$70-\$100 to process paper orders. By doing EDI, the cost is dramatically reduced to \$1-\$5 per transaction.*

*Source: <http://www.nibco.com>



E-BUSINESS IS OUR BUSINESS

To explore these E-Business options in more detail, visit us or contact our technical staff at:
ecommercesales@fastenal.com

Locate your local Fastenal store by visiting our website at:
fastenal.com

HOW DO YOU PREFER TO BUY?

LOCAL STORE
PERSONAL SERVICE
INVENTORY SOLUTIONS
FASTENAL.COM

FASTENAL®

E-Business



The Power of Integration

9702591/NH/12.10/E-Brochure Tri-Fold



9702591

E-BUSINESS INTEGRATION

We can integrate with your system to support a seamless connection between our companies. Whether we connect through a B2B connection, a portal, or our FastConnect punch-out platform, your business results are the same: paperless transactions, lower administration costs, and clear usage and spending visibility.

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- 24/7 access to product backed by local service and inventory
- View your custom pricing
- Fast ordering: Fast Order Pad & Order Templates
- Set purchasing controls for each user
- Check local store availability
- Flexible delivery options: will call, local delivery, direct to site
- eQuotes: edit and approve quotes from your local store



FASTCONNECT

FastConnect is an E-procurement platform that provides full integration to the buyer's procurement application using the power and convenience of a customized web interface.

- Integration with Ariba, SAP, Oracle and more
- Custom product catalogs with pricing
- Web-based approval of Vendor Managed Inventory



EDI

EDI (Electronic Data Interchange) allows businesses to quickly exchange invoices, purchase orders, acknowledgements and other business documents.



- The ORIGINAL business to business standard
- Complete, seamless integration from order, to invoice, to payment
- Completely transparent to the end users
- Safe, secure and direct transmissions across private networks
- Based on mature, and continually developing ANSI X12 and Un/EDIFACT standards
- Proven in every industry worldwide for over 30 years
- Fastenal can support ANSI X12 (all versions), EDIFACT, UCS, TRADACOMS, ODETTE, TDCC, and VICS documents including:
 - 850 Purchase Order
 - 855 Purchase Order Acknowledgement
 - 856 Advance Shipping Notice
 - 810 Invoice
 - And Many More...

Fastenal offers integration via most leading E-Business systems and portals, including:



XML

Fastenal currently offers a number of XML based integration solutions to our trading partners. Fastenal uses XML to transmit E-Business transactions with many of our 3rd party application partners. XML allows Fastenal E-Business and your internal purchasing systems to communicate, thus "closing the loop."

- Versatile document markup language
- Full integration with Fastenal POS and ERP systems
- Uses secure internet transmission as the primary transport mechanism
- Fastenal can use many XML formats including:
 - cXML
 - BizTalk
 - RosettaNet
 - Proprietary XML formats
 - XCBL



E-PARTNERS

Fastenal has established partnerships with a number of E-Business software providers. These partnerships allow tight integration between Fastenal and the end users. These partners develop needs-based solutions such as ORMS (Operation Resource Management Systems), CMMS (Computerized Maintenance Management Systems), and MRO Management Systems.

- Industry specific software
- Tight integration with customer systems
- Customized software solutions
- Catalog content solutions
- Fastenal is continually forging new partnerships